

Konica Minolta Honors The Swenson Group with 2016 Dealer Achievement Award

Ramsey, NJ – October 19, 2016 – Konica Minolta Business Solutions U.S.A., Inc. (Konica Minolta) today announces that Dean Swenson, president at The Swenson Group in Livermore, CA, has been honored with the FY 2015 Konica Minolta Dealer Achievement Award based on sales performance of Konica Minolta's managed IT Services division, All Covered. Presented by Konica Minolta President and CEO Rick Taylor, this is The Swenson Group's second consecutive win for delivering professional, reliable service and maximum performance for Konica Minolta's award-winning solutions.

Selected for the Dealer Achievement Award based on leadership, integrity and community service, Dean Swenson is a strong advocate of Konica Minolta Business Solutions, as well as All Covered IT Services. An active member of his community, Swenson is involved with the Oakland, Livermore and San Ramon Chambers of Commerce; participates and sponsors various events hosted by the YMCA, American Baptist Homes of the West (ABHOW) and Tri-Valley Haven; and is a member of the Konica Minolta's Dealer Advisory Council.

"This is a well-deserved tribute to The Swenson Group and exemplifies the adoption of both products and services to better serve his community." said Sam Errigo, executive vice president, Sales and Business Development, Konica Minolta. "This award is a great reflection of The Swenson Group and their hard work and dedication to expand into new growth areas such as Managed IT Services. We appreciate their continued confidence in our product offerings and services."

"Our partnership with All Covered has enabled us to bring the most value to our clients by leveraging All Covered's IT experience, expertise and resources. By offering a wide breadth of IT solutions and support programs, The Swenson Group strengthened our client relationships and grown our business," said Swenson.

Konica Minolta announced the winners of the Dealer Channel Awards based on their fiscal year achievements during their Dealer

Conference which was held at Aspen Meadows, home of the world-renown Aspen Institute in Aspen, Colorado.

About Konica Minolta

Konica Minolta Business Solutions U.S.A., Inc. is a leader in information management focused on enterprise content, technology optimization and cloud services. We are reshaping the Workplace of the Future™ (www.reshapework.com). Our portfolio of offerings deliver solutions to improve our customers' speed to market, manage technology costs, and facilitate the sharing of information to increase productivity. The All Covered IT Services division offers a range of IT strategy, support, project and cloud computing solutions across all verticals.

About The Swenson Group

Founded in 1993, The Swenson Group (TSG) is a leading San Francisco based Managed Service Provider offering comprehensive IT support programs, customized Print Management strategies and robust Document Management solutions. As a local family business, TSG's goal is to partner with its clients to solve their IT and document related challenges with passion and pride.







